

The value of Red Hat

Benefit from enterprise open source software backed by expert guidance

“Having a Red Hat subscription is really important [to us]. Having that support, having enterprise-ready software with the security patches, looking at the community builds, and making sure we’re getting the right features delivered to the enterprise was critical.”

Anna Brodie
Head of Technology and Products,
Education Payroll Limited

Red Hat gives you access to what your organization needs to put new technology to work in complex environments. By working with Red Hat, you benefit from an ongoing dedication to expand Red Hat® products while receiving premium support and flexibility.

Advantages of working with Red Hat

1. Technology

Security and software supply chain security

We develop, curate, test, and harden community open source software to deliver enterprise-ready, certified solutions—within a proven, documented supply chain practice—for more than 30 years. And because security does not stop after deployment, we have the [Red Hat Product Security team](#). This team of engineers constantly analyzes threats and vulnerabilities daily against all of our products, to offer advice and security patches delivered safely for use in your enterprise software.

Software supply chain attacks are a matter of when they will happen, not if. Ransomware damages can be minor compared to overall downtime and recovery costs of a data breach. You can consistently code, build, and monitor for a [trusted software supply chain](#) across any environment with Red Hat, to audit and act on vulnerabilities early with automated security guardrails at every phase of the software development life cycle.

Innovative product portfolio

Our open hybrid cloud strategy, encompassing our full product portfolio, allows you to use existing hybrid IT, while setting yourself up for future advances in technology. By using Red Hat’s extensive portfolio of products and services, and working with our partners, you can can:

- ▶ Run any application or workload consistently across any environment.
- ▶ Help developers efficiently build, deploy, and manage applications.
- ▶ Simplify, automate, and strengthen process security.

Our open hybrid cloud strategy is built on the technological foundation of [Red Hat Enterprise Linux®](#), where we extend on existing investments and processes made using [Red Hat OpenShift®](#), and [Red Hat Ansible® Automation Platform](#).

Supported life cycle

Buy the product you need for the right amount of time, regardless of how frequently you upgrade. [Red Hat product life cycles](#) are generally 3, 5, 7, or 10 years. You can adopt the version that best fits your requirements, and upgrade on your schedule.

2. Process

Open source leadership

Red Hat is the leading provider of enterprise open source software solutions. Since open source is built on standards, everything Red Hat creates is built to be agnostic and compatible. We offer flexibility in that our technology is interoperable across cloud providers, including Amazon Web Services (AWS), Microsoft, and Google, and across environments. Our interoperability means we'll work with you to integrate with your current setup. You can also continue to grow with Red Hat, and alongside our ecosystem of partners.

Flexible ways to buy and use

Red Hat offers a range of flexible collaboration options to best suit your needs. Whether you prefer an annual subscription tailored to your specific product requirements, a versatile planned consumption model spanning various products and platforms (including options like hybrid committed spend), or the ability to make ad-hoc purchases, we've got you covered. You can make your purchases directly through Red Hat or explore our offerings through one of the public cloud hyperscaler marketplaces.

3. People

Partner ecosystem

Red Hat has an [ecosystem](#) of thousands of products and services that are tested, supported, and certified to perform with Red Hat technology. Our partners range from Fortune 100 companies to independent software vendors. We work with software providers to ensure that key business applications will perform reliably and efficiently. You can deploy with confidence because Red Hat technology will interoperate with your IT environment.

Support and expertise

Support should be more than a number to call when something goes wrong. Working with Red Hat gives you access to online and phone support, so you can work with an expert or resolve issues on their own time. When you call support, you speak with a product specialist in their product rather than explaining an issue repeatedly as it escalates through the process. Our support team works with you to troubleshoot problems and cross-functionally within Red Hat to make sure the problems are resolved.




Get the most out of working with Red Hat

[Working with Red Hat](#) gives you access to people and resources you need to make the most out of your Red Hat solutions. Explore all the resources available to you at access.redhat.com.



About Red Hat

Red Hat helps customers standardize across environments, develop cloud-native applications, and integrate, automate, secure, and manage complex environments with [award-winning](#) support, training, and consulting services.

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